

NEWS LETTER

ISSUE | 01

SEPTEMBER 2021



WHAT'S INSIDE

- Who is CareTech ?
- Meeting our new team member
- CareTech is thinking BIG
- Meet our team

CALL FOR CARE

“Enhanced nurse call management at your fingertips

TAKE A LOOK INSIDE



A proudly Australian owned electronic equipment manufacturer. CareTech designs and manufactures a diverse range of equipment for the healthcare industry. We provide accessories and complete nurse call solutions through our company trained and authorised agents for hospitals and aged care facilities.

DEMENTIA AWARENESS

September is Dementia Awareness Month, and it's all about supporting people that have been diagnosed with Dementia and spreading the message of "You Are Not Alone"

CareTech have been supporting people diagnosed with Dementia for over 15 years and we believe that creating a Dementia Monitoring System that supports the caregivers and the sufferers, will contribute greatly to giving people suffering a better quality of life!

Author: Michelle Conway (Relationship & Sales Associate)

WHAT'S NEW

Whats New!

In today's world of home automation, IoT is a term we hear a lot. It's one you might not initially think of when you consider a Call Point, however a lot of the IoT thought process is being implemented into our call points. For example, the new scripting engine of the IP Call Point allows "If This Then That" logic allowing unlimited potential in what it can achieve.

This huge selling point for the CareTech Nurse Call system means that a customer can request a very specific feature unique to their environment, and this can be offered where other brands would be unable to compete.

Send through a request to the help desk with your idea, or have a look yourself with the help of our Solution Articles on the Help Desk Portal. We are intrigued to see what unique scenarios you are able to achieve with this powerful new feature.

Author: Josh De Raadt (Support / R&D Manager)

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MEET THE TEAM

The CareTech team practice effective collaboration to help drive success. When our teams work collaboratively, our best and brightest ideas are brought to the table. With a vast array of backgrounds and expertise, we learn from the other team members to provide an understanding of various issues to help increase productivity. This allows us to provide the best possible service to our customers.

Here we are enjoying the fruits of our collaborative efforts at the end of year celebratory dinner.

Author: Codey Dawes (Inventory & Logistics Manager)



MEET OUR NEW MEMBER

Welcome Michelle Conway,

It's incredible to have such a experienced, fresh, and talented new member join our team. By working together, we can take the company to great heights.



Welcome Aboard!

Author: Belinda Hoole (Marketing & Administrative)

WHY NURSE CALL ?

1. We provide 24 hour 7 day a week national support to monitor your systems.
2. We have maintenance contracts for hospitals, aged care facilities, nursing homes and hostels.
3. Nurse Call Audits. System tests an accreditation reviews can be regularly arranged at agreed time periods – e.g., weekly, monthly, quarterly, biannually, or annually.
4. Consultancy & Accreditation Caretech in partnership with the agent can assist from inception to project delivery -
 - Project scoping and planning
 - Business process and system design
 - Project management support

Author: Steve Ryam (Warehouse Manager)

Everything at
your fingertips

HAVE YOU JOINED US YET!

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CHANGING THE FUTURE OUTCOME

The future brings a cacophony of different technologies to end users. Whether the requirements are wireless for flexibility and value or a standard based approach for integration into a facility design, selecting Caretech with LAS as your technology partner addresses your facilities requirements and return on investment with the scalability and to future proof your investment in the usability and safety of your facility.

The future is therefore more connected devices, interacting in concert with mission critical data visible via one screen that is untethered available anytime and anywhere. Caretech and LAS provide this capability today.

ITAC AND EVENTS

As the main sponsor of **ITAC** (Information technology across care) we were excited this year to showcase what we have to offer and how we are helping improve change within the healthcare industry. With innovative solutions & developments that demonstrate a focus on improving the lives of the aged and people living with disabilities.

This year Covid has put things on hold once again for 2021, giving us an extra year to prepare and refine for the future as we look forward to 2022.

Moving forward to the 1st and 2nd of March 2022, we hope to see you there!

2021 CareTech and Carecom will be attending the **QLD Health Week** which is dedicated to Hospital Infrastructure, Digital Innovation and Aged Care, we are certainly looking forward to this event as it has been sometime since we attended an exhibition.

Author: Ange Ryan (National Sales & Relationship Manager)

WORDS FROM THE CEO

In many ways, 2020 was a challenging year. COVID-19 demonstrated society's vulnerability to disruptions in product supply and the ability to access sites for our Agents network but it also became apparent to all of us how we impact and are impacted by our shared environment, especially in the Aged care industry for CareTech.

Although 2020 cut into the sales and slowed our development cycles in the first two quarters, we saw no reason to change our strategy. On the contrary, it was the accessories equipment section that had strong growth, with its focus on a falls prevention and RTLS, which provided a breakthrough during the year. Sales increased significantly accounting for a final throw for the line and we made our pre-COVID-19 budget.

While operationally Caretech was not slowed implementing a new inventory and accounting programs. Our Support Department has also released new education system and all feedback to date is very positive.

The FYI of 2122 is under way and our new 5- & 30-year plans deployed in the recent company retreat I feel CareTech should gain further traction in the coming half.

Matt

Author: Matt Ryam (Chief Executive Officer)



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