NEWS LETTER



ISSUE 02 Nov - Jan 2021

WHAT'S INSIDE

- **Our Personal Goals**
- Meeting our new team member
- What's New at CareTech
- About CareTech's Team Culture

TAKE A LOOK INSIDE

CareTech designs and manufactures a vast array of Nurse Call products for the aged care and hospital industry. From accessories such as pendants and sensor mats to complete Nurse Call systems in multiple formats, including Radio, Serial and Internet Protocol systems utilising standards based structured cabling. Our market leading systems are the legacy of over 35 years in the nurse call industry. The CareTech IP Nurse Call & RTLS System is 100% owned, operated and manufactured in Brisbane. Australia.

MOVEMBER AWARENESS

CareTech are supporters of Movember Awareness Month. Our fathers, partners, brothers and friends face a health crisis that isn't being talked about, and November is the month to bring awareness to men's health all around the world.

CALL FOR CARE

WHAT'S **NEW**



Our new CareTech Accessory Receiver provides a way to connect the Caretech Accessory Transmitter to a facility that uses a Nurse Call system from another vendor.

Further, this scenario/solution provides a way for Caretech accessories such as Caretech bed mats to be used as a wireless solution that can be used with any brand of Nurse Call system.

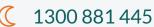
The Caretech Accessory Receiver is suitable for hospitals, aged care facilities, supported services with existing nurse call systems in place.

See your Caretech authorised nurse call consultant for a discussion of your requirements to get more out of your nurse call system to work better with this solution.

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07 3284 2700





sales@caretech.com.au



caretech.com.au



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OUR TEAM CULTURE

What a day with the CareTech Systems team!

Melbourne Cup is a wonderful opportunity to celebrate with the people we work alongside each day, this impacts the happiness and satisfaction of our team and the roll on effects of each individual's performance in the workplace.

Culture is the character and personality of our organisation. It's what makes our business unique and it sums up our values, traditions, beliefs, behaviors, and attitudes..

A big thank you to our management team for creating such an amazing day!

Author: Belinda Hoole (Marketing & Administrator Assistant)



WE ARE AUSTRALIAN MADE

CareTech proudly wears the authorised "Australian Made" label. All of our products are manufactured and assembled right here in Oz. Our CareTech IP Nurse Call & RTLS System is 100% owned, operated and manufactured in Brisbane, Australia.

MEET OUR NEW MEMBER



CareTech would like to welcome Michael Rica to the team, as our Chief Financial and Operating Officer. Before joining CareTech, Michael has had a working relationship with CareTech for over five years, being their account-

ing, tax and business advisor. Michael is a Chartered Accountant and Chartered Tax Adviser, having over six years experience in dealing with the business affairs of small to listed companies. Outside of work, Michael is an avid CrossFitter and a music/concert enthusiast. Michael looks forward to continuing to grow the business of CareTech, and continue to deliver high quality service to its customers. We're thrilled at CareTech that Michael has chosen us as his next career step!

100% owned, operated and manufactured in Brisbane.

















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WORDS FROM THE CEO

In many ways, 2020 was a challenging year. COVID-19 demonstrated society's vulnerability to disruptions in product supply and the ability to access sites for our Agents network but it also became apparent to all of us how we impact and are impacted by our shared environment, especially in the Aged care industry for CareTech.

Although 2020 cut into the sales and slowed our development cycles in the first two quarters, we saw no reason to change our strategy.

On the contrary, it was the accessories equipment section that had strong growth, with its focus on a falls prevention and RTLS, which provided a breakthrough during the year.

Sales increased significantly accounting for a final throw for the line and we made our pre-COVID-19 budget.

While operationally Caretech was not slowed implementing new inventory and accounting programs. Our Support Department has also released new education system and all feedback to date is very positive.

The FYI of 21/22 is under way and our new 5-& 30-year plans deployed in the recent company retreat I feel CareTech should gain further traction in the coming half.

Matt

Author: Matt Ryan (Chief Executive Officer)

PERSONAL ACHIEVEMENTS

YOU CAN DO ANYTHING IF YOU SET YOUR MIND TO IT!

So our National Sales & Relationship Manager had a win on the weekend! Nothing you could call big, in fact this was massive "Miss Fitness Australia" yep she won 1ST place, yep that's our Ange, breaking down barriers, reaching those goals and then smashing all expectations to bring home one massive medal.

The mental strength, the resilience, the commitment, and sacrifice we all as a team have witness Ange go through. It's not only empowering but it's inspirational to us to move through our own barriers and hurdles, it has made us feel stronger and confident in our abilities as these achievements are felt by everyone who works and collaborates with Ange as a team.

We are all very proud of our very own "Miss Fitness Australia"



It has been a very interesting year for myself as I have achieved a personal goal that I have had for a while, to obtain abs and from that I went into competition. I did my first competition in September this year 2021 and it was an amazing achievement. I loved every minute. I Loved the feeling of walking on stage. I got down to

about 9% body fat which is incredible I went from 24% to 9.2% in 40 weeks. It has been a very challenging goal. The mental toughness that you need is a whole other level that I have not experienced before. It has been fun to learn how to transform your body.

This is just the beginning!!













